

Date completed/revised: DD/MM/YYYY

Position Details

Title	Customer Service Manager		
Reports To	Insert title, not individual's name		
Department	Customer Service		
Position Status	☐ Employee ☐ Contractor ☐ Consultant ☐ Full-Time ☐ Part-Time ☐ On-going ☐ Term Term End Date (if applicable): DD/MM/YYYY		
Eligible for Benefits	Yes No Comments if applicable		
Overtime Exemption Status	Exempt Non-Exempt		
Variable Compensation	■ Bonus □ Commission □ Shift Premium □ Car Allowance □ Not applicable		
Hours per Week	Insert actual expected hours of work per week, excluding breaks or lunch/week		
Location			
	CUSTOMIZER: If classifications have been established, insert job categories. Below shows an example. Otherwise, delete this row		
Job Classification	☐ Clerical ☐ Administrator ☐ Coordinator		
	☐ Manager ☐ Director ☐ VP		
Salary Range	Insert salary range, or insert: "As per Job Classification"		
Direct Reports	As of DD/MM/YYYY but subject to change, position is responsible for Insert number direct reports, as follows: Title. Insert additional bullets as required Not Applicable		

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Set up your HR Department

A complete HR Toolkit for small business to create and maintain your HR fundamentals.

Create your HR materials

- 260+ premium templates to create contracts, employee manuals, forms, spreadsheets and manager guides
- · Download your HR folders
- Identify your HR priorities
- 22 HR topics
- Create HR intranet

Support your HR Function

- COVID-19 Portal
- Legislation Portal
- Remote Workforce Portal
- Mental Health Portal
- Diversity & Inclusion Portal
- Weekly updates, email notifications
- Help & support. With real humans!

Create HR for Clients

HR Toolkit for Small Business, but made for HR consultants with the following differences:

- Special licensing for use with clients
- Additional module + additional download of pre-assembled folders and templates to create your own master HR toolkit to re-use for new clients
- Pricing.



- d. Develop policies, strategies and processes to provide client-focused services and administrative functions.
- e. Manages escalated issues and responds to complex enquiries, anomalies and exceptions.
- f. Prepares regular statistical, financial and operational reports.

2. Staff Management Example 20%

- a. Hires, motivates, develops, and manages performance of a diverse workforce, in line with Company values and goals.
- b. Ensures high performers are retained.
- c. Motivates, coaches, and develops staff to ensure the best results.
- d. Manages performance and non-performance.
- e. Supports diversity and encourages innovation.
- f. Delegates effectively.
- g. Resolves conflict.
- h. Provides a work environment conducive to achievement and growth.
- i. Manages budgets, resources, and projects.
- j. Celebrates and rewards success.

3. Insert high-level responsibility Example 20%

a.	List key tasks	associated	with that	responsibility

b.

c.

d.

Job-Related Technical Skills

Skills	Proficient	Experience with	Familiar with
Best practices as it relates to management of a customer service department	x		
Human Resources management skills	х		
CRM	х		
MS Office suite and comfort with technology – including the use of databases.		х	

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- Is sensitive to the communication levels required by varied audiences, and is able to adapt accordingly.
- Listens actively.

TEAMWORK / COLLABORATION

- Works cooperatively and effectively with others to set goals, resolve problems, and make decisions.
- Promotes collaboration and interaction.
- Works effectively with people with different abilities and perspectives.
- Resolves conflict quickly and lets it go.
- Shares information.
- Supports team members.
- Makes time for celebration.

PLANNING / ORGANIZATION SKILLS / TIME MANAGEMENT

- Establishes a realistic and systematic course of action for self and others to accomplish a specific goal.
- Sets the right priorities.
- Utilizes planning and/or time management tools.
- Monitors progress and makes necessary corrections.
- Controls interruptions.
- Accomplishes work in a timely manner.

PROBLEM SOLVING

- Assesses challenges to identify causes.
- Gathers and processes relevant information.
- Generates creative solutions and finds a way to make it work.
- Makes recommendations and/or resolves the situation.
- Acknowledges when one doesn't know something and takes steps to find the answer.

DRIVE FOR RESULTS / TENACITY / BIAS FOR ACTION

- Strives for results and focuses on reaching goals.
- Overcomes obstacles, pressure, difficult situations, and conflicting priorities.
- Sets high performance standards for self and others.
- Is tenacious, persistent, and resourceful.

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Job Description Customer Service Manager

Acknowledgement

Accepted and agreed to by:

EMPLOYEE

Employee Name	
Signature	Date

MANAGER APPROVAL

Manager Name	Manager Title
Signature	Date

NEXT LEVEL APPROVAL

All job descriptions require approval by CUSTOMIZER: Insert approval position level 1. Example: Department VP, or delete this section if not applicable.

Name	Title
Signature	Date

HR APPROVAL

All positions require review and approval by HR CUSTOMIZER: Insert HR approval level. Example: HR Manager, or delete this section if not applicable.

Name	Title	
Signature	Date	

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