

Date completed/revised: DD/MM/YYYY

Position Details

Title	CEO - Chief Executive Officer		
Reports To	Board of Directors		
Department	Executive		
Position Status	EmployeeContractorConsultantFull-TimePart-TimeOn-goingTermTerm End Date (if applicable): DD/MM/YYYY		
Eligible for Benefits	Yes No Comments if applicable		
Overtime Exemption Status	Exempt Non-Exempt		
Variable Compensation	Bonus Commission Shift Premium Car Allowance Not applicable Vot applicable Vot applicable		
Hours per Week	Insert actual expected hours of work per week, excluding breaks or lunch/week		
Location			
Job Classification	CUSTOMIZER: If classifications have been established, insert job categories. Below shows an example. Otherwise, delete this row Clerical Administrator Coordinator Manager Director VP		
Salary Range	Insert salary range, or insert: "As per Job Classification"		
Direct Reports	As of DD/MM/YYYY but subject to change, position is responsible for Insert number direct reports, as follows: Title. Insert additional bullets as required Not Applicable 		





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- a. Human Resources
- b. IT
- c. Administration
- d. Finance
- e. Product Development
- f. Sales and Business Development
- g. Marketing

2. Strategy Example 30%

- a. Leads the development and execution of the Company's long-term measurable and describable strategies with the goal of increasing shareholder value.
- b. Leads the organization by setting a strategic vision for the Company's future.
- c. Builds and maintains relationships with key stakeholders including the Executive team, the board of directors, partners and shareholders.
- d. Ensures that the Executive team maintains constant awareness for opportunities for expansion, customer base, markets, competitiveness, legislation changes, and awareness of new industry developments and standards.
- e. Ensures that the Company maintains high social responsibility wherever it does business.
- f. Assesses risk.

3. Staff Management Example 20%

- a. Hires, motivates, develops, and manages performance of a diverse workforce, in line with Company values and goals.
- b. Ensures high performers are retained.
- c. Motivates, coaches, and develops staff to ensure the best results.
- d. Manages performance and non-performance.
- e. Supports diversity and encourages innovation.
- f. Delegates effectively.
- g. Resolves conflict.
- h. Provides a work environment conducive to achievement and growth.
- i. Manages budgets, resources, and projects.
- j. Celebrates and rewards success.
- 4. Insert high-level responsibility Example 20%
 - a. List key tasks associated with that responsibility
 - b.

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Experience/Education/Training	Required	Preferred
understanding of all levels of operations and showing steady career progression		
Bachelor's degree in business, human resources, finance, or relevant discipline	x	
Master's degree in relevant field or MBA		x
Insert experience, diploma, certification, training, or designation		

Position Success Traits

LEADERSHIP

- Influences, motivates, and empowers staff to work towards a common goal and achieve greatness.
- Understands our business and sector.
- Analyzes and plans proactively by identifying opportunities and threats.
- Helps to establish and communicate the vision.
- Provides information, knowledge, and methods to realize the vision.
- Coordinates and balances conflicting interests of stakeholders.
- Steps up and thinks and acts creatively in difficult situations.
- Acts honestly and with integrity.
- Gains trust and respect.
- Leads by example.

STRATEGIC FOCUS

- Generates and applies alternative and viable strategies or business models to create competitive advantages for the Company.
- Finds ways to capitalize on opportunities and provide customer value.
- Thinks holistically and futuristically.
- Constantly scans internal and external environments.
- Acts as an explorer, with heightened curiosity and alertness.
- Demonstrates a strong desire to outwit and beat the competition.
- Keeps an open mind to new ideas and diverse perspectives.





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CONNECTSUS HR[™] FOR SMALL BUSINESS & CONSULTANTS

Job Description CEO - Chief Executive Officer

- Sets high performance standards for self and others.
- Is tenacious, persistent, and resourceful.
- Translates ideas into action and execution.
- Understands how to get work done through others.
- Demonstrates discipline when exposed to distractions.

INTELLECTUAL HORSEPOWER

- Deals comfortably with complexity and new concepts.
- Quickly learns and assimilates complex information involving unfamiliar situations and circumstances.
- Analyzes, explains, and draws logical conclusions based on complex data from multiple sources.
- Quickly perceives implications and makes sound decisions.
- Demonstrates strong critical thinking skills.
- Cuts through non-essential, illogical, over-generalized, or unsubstantiated information.

Other/Comments

A high degree of travel is necessary for the position.

Insert any additional information here, if required. Delete this section if not needed.

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